



*Southern*  
BUSINESS SOLUTIONS



*Services Proposal*

# *Experience & Working with me*

## PROFESSIONAL EXPERIENCE OVERVIEW

With a background in law, finance compliance and extensive experience in documentation and system setup across various sectors, I offer specialised Zanda Practice Management setup services specifically for health professionals.

My expertise is built on working directly with medical and health software providers, as well as collaborating with practices in Brisbane to implement and then optimise their Zanda Practice Management system and workflows.

TO FIND OUR MORE ABOUT ME AND A SHORT VIDEO INTRODUCTION [CLICK LINK HERE](#)

## *The Project*

### ZANDA PRACTICE MANAGEMENT SYSTEM SET UP & BROAD SCOPE OF WORK INCLUDES

- STRATEGY SESSION AND PLAN FOR YOUR ZANDA IMPLEMENTATION
- FULL SET SYSTEM SET UP
- PRACTICE OPERATIONS MANUAL
- FORMS
- PRACTICE SETTINGS FOR YOUR TEAM
- CLIENT PROFILE SET UP AND ANY CUSTOM FIELDS
- COMMUNICATION TEMPLATES SUCH AS EMAILS, SMS, LETTER TEMPLATES AND TELEHEALTH
- BILLING AND PAYMENT METHOD SET UP
- AUTOMATIONS

# Project Breakdown

## TASKS

### PRACTICE SETUP

BUSINESS INFO, LOCATIONS, PRACTICE MANUAL, DATA IMPORT / EXPORT, INTAKE FORMS AND AGREEMENTS AND CONSENTS FOR DIGITAL SIGNATURE. SET UP OF CANCELIATION POLICY, PRIVACY AND SECURITY SET UP

### TEAM SET UP

SET UP OF PRACTITIONERS, USERS, AVAILABILITY

### SCHEDULING

SET UP CALENDAR DISPLAYS & APPOINTMENT FLAGS

### COMMUNICATION METHODS

EMAIL, SMS AND LETTER TEMPLATES, AGREEMENT, COMMUNICATION OPTIONS, REMINDERS, FORMS & AUTOMATIONS

### CLIENT SET UP

CLIENT TYPES, CLASSIFICATIONS, CUSTOM FIELDS, CONTACTS & TAGS

### BILLING AND PAYMENT METHODS

SET UP FOR INVOICING, SERVICES, PRODUCTS INCLUDING GST IF APPLICABLE, PAYMENT TERMS AND NON ATTENDANCE FEES. AUTOMATION FOR LATE CANCELATIONS AND NO SHOWS.

PAYMENT METHODS SET UP, STRIPE, MEDICARE AND TYRO AND LINK TO ZANDA

## THE SPECIFICS

### *Pricing - New Users*

**\$1000 EX GST**

### *Timing*

**6 WEEK PROJECT TIME LINE  
(APPROXIMATELY 30 HOURS OF WORK)  
THIS INCLUDES 2 WEEK PERIOD FOR  
QUESTIONS POST SET UP.**

### *Pricing - Existing Users*

**\$1300 EX GST**

### *Timing*

**TO BE PROVIDED AFTER INTRO SESSION**





# CERTIFICATE

☆☆☆ OF COMPLETION ☆☆☆

THIS IS TO CERTIFY THAT

**Elisa Southon**

Southon Business Solutions

HAS SUCCESSFULLY COMPLETED

Getting Started With Zanda: The Basics

80%

SCORE

690147a67c63ce7bc7021aec

CERTIFICATE ID

29 Oct 2025

DATE

<https://mycourse.app/GyjGpiOxdOcdcvDyk>



# CERTIFICATE

☆☆☆ OF COMPLETION ☆☆☆

THIS IS TO CERTIFY THAT

**Elisa Southon**

HAS SUCCESSFULLY COMPLETED  
Manage Client Billing in Zanda

100%

SCORE

6902a23e90e1740e130e4825

CERTIFICATE ID

30 Oct 2025

DATE

<https://mycourse.app/OxriQtmDIIFpBuXHk>



# CERTIFICATE

☆☆☆ OF COMPLETION ☆☆☆

THIS IS TO CERTIFY THAT

**Elisa Southon**

HAS SUCCESSFULLY COMPLETED

Mastering Billing and Financial Reports

100%

SCORE

69097f6de71ee906b803e123

CERTIFICATE ID

04 Nov 2025

DATE

<https://mycourse.app/F7ZzQudSkT8cZxyZy>